

AM Forum July 4-5, 2023 Berlin, Germany

AM Forum Berlin

About the event

Event type: Additive Manufacturing User Conference

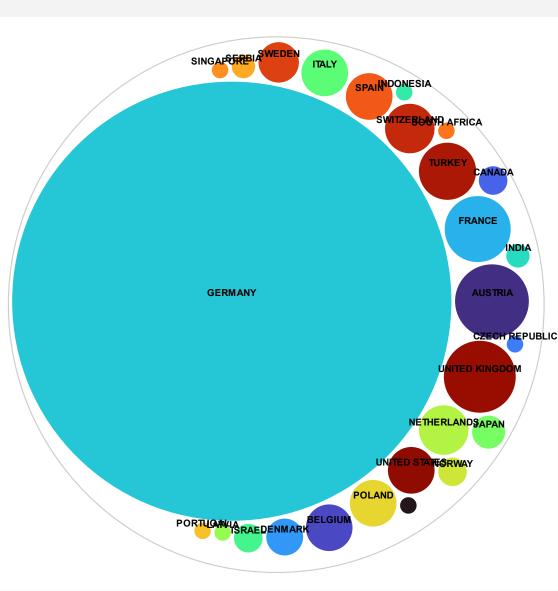
Location: Berlin, Germany

Description and years in operation: Held every year, for past 7 years. Next show is March 20-21, 2024

Event sector focus: Industry adoption, suppliers and users

Number of exhibitors: 75 exhibitors

Number of visitors: 850+ (Germany dominant, see graphic)



Canadian exhibitors

Tekna

Sherbrooke, QC





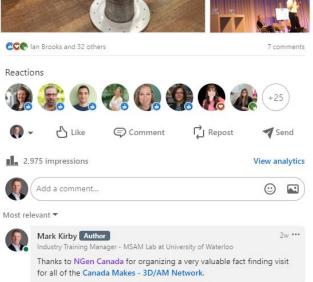
Tekna at AM Forum Berlin.

S Bridget Bohan and 2 others			1 comment
* -	∆ Like	© Comment	Repost
Video views: 94	total		Hide stats 🖍
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94			
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300	3	2.33%	1
Impressions	Reactions	Click-through rate	Comment
0	7	3.67%	
Reposts	Clicks	Engagement rate	

Time to say goodbye to AM Forum Berlin, but here were some highlights from today.

Great to listen to a passionate and eloquent Sherri Monroe from Additive Manufacturer Green Trade Association (AMGTA), Joris Peels probably got the best soundbite chairing the panel with "sustainability is like going to the gym", but ultimately reducing the waste of (some) inventory by printing on demand can free up huge amounts of cash for a business.

Equally inspiring and actionable was the story Marcus Göhl told of #3dprinting solutions quickly and iteratively by anyone across production in a high mix manufacturing plant. The result was better savings than a "traditional" one shot solution, and much more engagement.



NGen Media



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C& Bridget Bohan and 49 others

Video views: 875 total

Targeted to: All followers

Video views 🖬

Organic stats

875

Total

980

10

Reposts

Impressions

C Like

50

14

Clicks

Reactions

PARTNERSHI & INNOVATION

Comment

1.43%

7.65%

rate

Click-through

Engagement rate

AM Forum

×

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1 comment · 10 reposts

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Comment

2 video interviews conducted – Tekna, QC and Wayland Additive, NGen project with **Exergy Solutions, AB**

Event announcements



AMPOWER report – MARKET GROWTH

Key findings of survey for AMPOWER Report 2023



Record revenues

for system suppliers in metal and polymer technology, with varying growth year over year

Productivity & Utilization

2

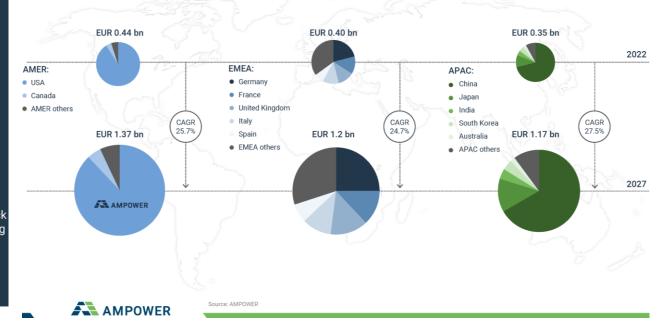
Users and part manufacturing services focus on optimizing machine utilization and productivity to increase production capacity

Feedstock growth

3

Strong growth of metal feedstock consumption expected in coming five years with CAGR of more than 40%

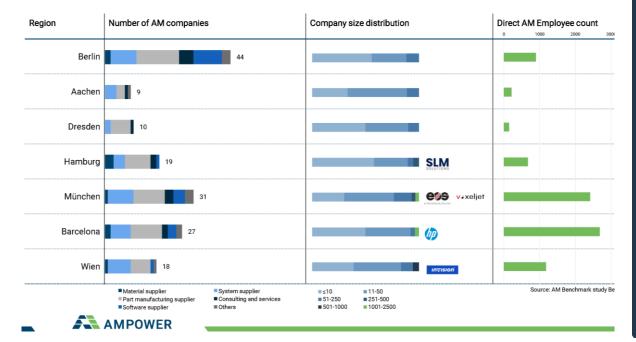
Key Players in Global Equipment Sales: USA, Europe, and China Lead the Way



Event announcements



AMPOWER – European AM Hotspots and critical ingredients for success



AM Supply chain in selected hotspots

Critical success factors for a strong AM region



- Incubators and accelerators
- Access to funding and infrastructure
- Enabling networking to customers, OEM and investors

User demand

- Know-how transfer
- Application development support
- · Labor and engineering skill

AMPOWER

Institutions which develop

• Educational programs for

and processes

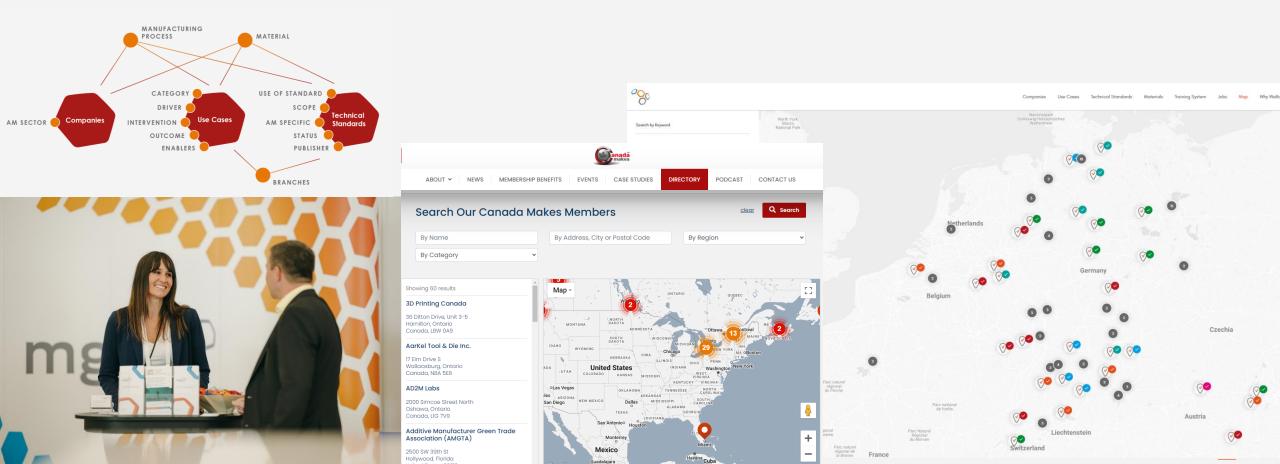
skilled labor

new technologies, materials

Event announcements



International networking - Canada Makes and MGA (Mobility Goes Additive) to sign agreement at Formnext 2023 for Canada members and capability to be listed on WeBoostAM website



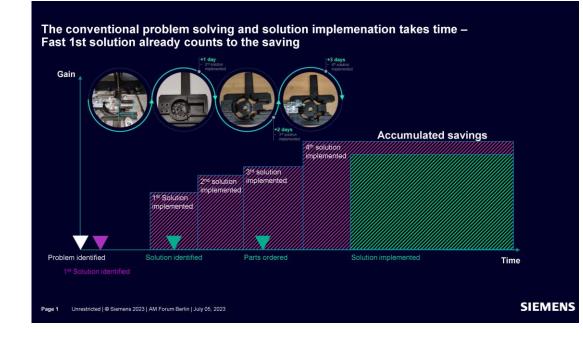
Impressions of event



Unlike the previous week's shows - Automatica and Laser World of Photonics in Munich - AM Forum in Belin was small - even intimate – with just under 1000 attendees and 75 exhibitor stands outside the conference hall. The smaller size of the event was beneficial for exhibitors who felt that attendees "had their guard down" and it was a unique opportunity for international attendees to reach an audience they would not normally have found easy to connect with. Conversations during the frequent network breaks were unhurried and candid between additive users and solution providers.

The best adoption story for any Canadian manufacturer was told by Siemens, from one of their smaller factories (see graphic).

Simply printing solutions for manufacturing problems with an emphasis on implementation speed and continuous improvement produced dramatic results. The purple payback came sooner, and was ultimately higher, than the previous externally procured solutions shown in green. Note that this was NOT printing any end use parts, just plastic aids to improve the manufacturing processes.



Conclusions

Relaxed, uncrowded atmosphere. Expensive ticket and almost exclusively German audience. Suggest need to ensure there are solid meetings scheduled with partner companies before attending. Conference is not technical, and patchy in terms of industry content and insights.

Formnext (Frankfurt in November) is almost certainly a better event for global benchmarking of additive industry.





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